



Department of Sanskrit
University of Delhi
Undergraduate Course for Sanskrit
Multidisciplinary Courses of Study B. A. (Prog.) with Sanskrit
Under UGCF-2022 based on NEP-2020

DSE 15: Management in Sanskrit Tradition

Credit distribution, Eligibility and Pre-requisites of the Course

Course title & Code	Credits	Credit distribution of the Course			Eligibility criteria	Prerequisite of the course	Department offering the course
		Lecture	Tutorial	Practical/ Practice			
Management in Sanskrit Tradition	04	3	1	0	Class XII Pass	Nil	Sanskrit

Learning Objectives

This course explores the principles of management embedded in Sanskrit literature, including Vedic texts, Arthashastra, and Niti Shastras. The paper aims to provide a comprehensive understanding of leadership, governance, decision-making, ethics, and organizational management as conceptualized in ancient Indian thought.

Learning Outcomes

1. To introduce students to the managerial concepts found in Sanskrit literature.
2. To analyze the role of leadership, governance, and ethics in ancient Indian management systems.
3. To examine strategic decision-making, administration, and organizational behavior in Sanskrit texts.
4. To compare traditional management principles with modern management theories.

Unit-wise Breakdown:

Unit 1: Foundations of Management in Sanskrit Tradition 1 Credit

- Management Concepts in Vedic and Upanishadic Texts
- Leadership and Governance in Ancient Indian Thought
- Role of Dharma in Management and Administration
- Ethical Principles in Management (Yajnavalkya Smriti)
- Decision-Making and Problem-Solving in Sanskrit Tradition

Unit 2: Strategic Leadership and Statecraft 1 Credit

- Kautilya's Arthashastra: Principles of Governance and Administration
- The Role of a King as a Strategic Leader

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- Taxation, Revenue Management, and Economic Policies
- Diplomacy and International Relations in Sanskrit Texts
- Military Strategy and Crisis Management in Ancient India

Unit 3: Organizational Management and Human Resource Development 1 Credit

- Guilds (Shrenis) and Their Role in Economic and Organizational Growth
- Employee Relations and Motivation in Sanskrit Literature
- Time Management and Work Ethics in Ancient Texts
- Conflict Resolution and Negotiation in Sanskrit Literature
- Sustainable Management Practices in Ancient Indian Texts

Unit 4: Comparative Analysis and Contemporary Relevance 1 Credit

- Comparison of Sanskrit Management Theories with Western Management Models
- Modern Applications of Sanskrit-Based Management Principles
- Role of Indian Management Thought in Corporate Governance
- Relevance of Sanskrit Texts in Leadership and Business Ethics
- Indigenous Management Models (Swadeshi and Atmanirbhar Bharat)

Recommended Readings:

1. Kautilya's Arthashastra (translated by R.P. Kangle)
2. L.N. Rangarajan, Kautilya: The Arthashastra
3. P.V. Kane, History of Dharmashastra
4. R.C. Majumdar, Corporate Life in Ancient India
5. Upinder Singh, Political Economy in Ancient India
6. Bibek Debroy, Economic Sutra: Ancient Indian Antecedents to Economic Thought
7. Kumar, Shashiprabha, Self, Society and Values: Reflections on Indian Philosophical Thought, Vidyanidhi Prakashan, 2009
8. VIF Workshop: Indian Ethos of Management (Online)
<https://www.vifindia.org/speeches-video/2019/09/18/workshop-on-indian-ethos-in-management>

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