

						(if any)
<b>ENTREPRENEURSHIP AND CIVIL SOCIETY ORGANISATIONS DSE 18</b>	<b>4</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>12<sup>th</sup> Pass</b>	<b>NIL</b>

### Learning Objectives

The learning objectives of this course are as follows:

- Develop an understanding of entrepreneurship and civil society organizations (CSOs).
- Provide an insight on socio-economic and political context of entrepreneurship and civil society organizations (CSOs).
- Inspire the students and help them imbibe an entrepreneurial mind-set.

### Learning Outcomes

At the end of the semester the students will be able to

- Explore key traits of an entrepreneur and apply the same in civil society organisation.
- Demonstrate important skills required for working as an entrepreneur.
- Apply social work knowledge and methods in the entrepreneurship sector and managing civil society organizations.

### SYLLABUS of DSE 18

#### Unit I: Introduction to Social Entrepreneurship

**15 Hours**

**Unit Description:** This unit will give an opportunity to the students to develop an understanding of social entrepreneurship.

##### *Subtopics*

- Social Entrepreneurship: Meaning and concept, historical development and role of entrepreneurship in economic and social development, Myths and misconceptions about entrepreneurs
- Agencies in entrepreneurship management, types of entrepreneurs, future of entrepreneurship
- Legal framework related to social enterprise

#### Unit II: Exploring Entrepreneurial Opportunities

**15 Hours**

**Unit Description:** This unit will give insight to the students to identify and explore social entrepreneurship.

##### *Subtopics:*

- Self-discovery: Natural-born entrepreneur, hidden traits, discovery of one's own strength and skills as an entrepreneur
- Idea generation: Sources of entrepreneurship ideas, opportunity recognition, preparation of business model/plan and translating entrepreneurship model into start-up, liaison and networking
- Feasibility Analysis: Product/service feasibility analysis, industry and competition analysis, financial feasibility analysis

### **Unit III: Understanding Civil Society Organizations**

**15 Hours**

**Unit Description:** This unit will give an insight to the students to develop an understanding of formation and registration of civil society organizations (CSOs).

#### ***Subtopics:***

- Civil society organizations (CSOs): Concept, characteristics, nature, forms and present status
- Government-CSOs relationship and interface, Government policies for CSOs
- Formation of society: Registration process under the Societies Registration Act 1860; Indian Trust Act 1882; Charitable & Religious Trust Act 1920; Religious Endowment Act 1863, Companies Act 2013, Co-operative Societies Act 1912

### **Unit IV: Managing Civil Society Organizations**

**30 Hours**

**Unit Description:** This unit will give an opportunity to the students to develop practical understanding of management of civil society organizations. The students will be required to prepare a project on any one of the sub-topic.

#### ***Subtopics:***

- Project cycle management: Programming and identification, formulation and implementation
- Resource and financial Management: Regulatory and legislative framework, grants-in-aid, fund raising and foreign funding (FCRA)
- Evaluation techniques: Impact analysis and evaluation, social return on investment (SROI) analysis, social auditing and social marketing

### **Practical component– Unit IV application based**

#### **Essential readings**

- Bornstein, D. (2007). How to Change the World: Social Entrepreneurs and the power of new ideas (Updated Edition). New York: Oxford University Press Inc.

- Bornstein, D., & Davis, S. (2010). Social Entrepreneurship. In *What Everyone Needs to Know*.
- Borzaga, C. & Defourny, J. (2001). The emergence of social enterprise. New York: Routledge.
- Brooks, A. (2009). Social Entrepreneurship: a modern approach to social value creation. Upper Saddle River, New Jersey: Prentice Hall.
- Chahine, T. (2016). *Introduction to Social Entrepreneurship*. CRC Press.
- Dees, JG. (2001). The Meaning of Social Entrepreneurship. Chapel Hill, NC: Centre for Advancement of Social Entrepreneurship, Duke University, Fuqua School of Business.
- Elliott, C. M. (ed.) (2006). Civil society and democracy: A reader. New Delhi, Oxford University Press
- Keane, J. (1998). Civil Society: Old Images. New Visions. Cambridge: Polity Press.
- Leadbeater, C. (1997). The Rise of the social entrepreneur. London: Demos.
- Strang, H., & Braithwaite, J. (2003) *Restorative Justice and Civil Society*. Cambridge University Press
- Strang, H., & Braithwaite, J. (2003) *Restorative Justice and Civil Society*. Cambridge University Press
- Van Rooy, A. ed.) (1998). Civil society and the aid industry. London: Earthscan.
- Yunus, M. (2010). Building social business. New York, USA: Public Affairs.
- Ziegler, R. (2009). An Introduction to Social Entrepreneurship. In *Voices, Preconditions, Contexts*.

#### **Suggested Readings:**

- Bulsara, H. P., Gandhi, S., & Chandwani, J. (2015). Social entrepreneurship in India: An exploratory study. *International Journal of Innovation*. <http://dx.doi.org/10.5585/iji.v3i2.43>
- Fayolle, A. (2007). Entrepreneurship and new value creation. Cambridge, Cambridge University Press.
- Guo, C., & Bielefeld, W. (2014). Social Entrepreneurship. In *An Evidence-Based Approach to Creating Social Value*. Jossey-Bass.
- Kaur, K. (2021). Social Entrepreneurship: Major Challenges faced by Social Entrepreneurs in India. *International Journal of Creating Research Thoughts*
- Lowe, R. & Marriott, S. (2006). Enterprise: Entrepreneurship & Innovation. Burlington, Butterworth Heinemann.
- PRIA. (2001). Defining Voluntary Sector in India: Voluntary Civil or Non-profit. New Delhi: Participatory Research in Asia- PRIA.

- PRIA. (2001). NGOs in India: A Critical Study. Delhi: PRIA
- Rableen Kaur Rao, S.A (2018).,Social Entrepreneurship: A Few case study. *International research Journal of Commerce Art and Science*
- Raju.P(2018).,Case Study on Entrepreneurship, A Catalyst for rural Empowerment. *Godavari Institute of Engineering and Technology*
- Rawal, T. (2018). A study of Social Entrepreneurship in India. *International Research Journal of Engineering and Technology*, 5(01), 70-95. e-ISSN: 2395-0056 p-ISSN: 2395-0072
- Wali.O(2021). An Introduction to Entrepreneurship (Unit-1), Indira Gandhi National Open University, New Delhi <http://egyankosh.ac.in/handle/123456789/79263>

**Note: Examination scheme and mode shall be as prescribed by the Examination Branch, University of Delhi, from time to time.**

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(Department of Social Work)

## **COURSES OFFERED BY DEPARTMENT OF Social Work**

### Category I

### Semester- VIII

[UG Programme for Bachelor in Social Work (Honours) degree in three years]